

TRANSLATION TYPEFORM

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Below you will find an overview of all questions asked in the application form for COVID-19 bridge financing. Read the questions through carefully and make sure that you start the application with all this information at hand. It is not possible to save your application during the process.

> Welcome, via this form you can apply for non-bank financing for startups, scale-ups and innovative SMEs without a credit relationship with a bank.

Your application will be processed by the relevant Regional Development Company (ROM).

It is only possible to submit a single application per company. If you've already applied for a COL (which is rejected) and you want to do it again, please contact the ROM that handled your application.

Please note, this form is extensive and contains questions about your business model and financial figures. Make sure you have all the information at hand. You can scroll through the questions in advance to see if data is requested exactly. It takes about 60 minutes to complete.

1. I have read and have no objections to the terms of use of this portal and the financing conditions *.

Terms of Use: Techleap manages the technology platform and has no involvement in assessing your application. Under no circumstances is Techleap liable for any damage, consequential damage or special damage, resulting from whether this is the result of the use of this portal and / or for damage resulting from your inability to access the portal, or from defects in the correctness or completeness of the information available on the website, your use of the portal, unless this damage results from our intent or gross negligence.

- a. I agree
- b. I do not agree

2. I intend to commit to this bridge financing.*

- a. I agree
- b. I do not agree

3. I agree with the privacy statement and the processing of my data for statistical purposes and for the assessment of my application by the relevant organizations (ROMs, Techleap, Ministry of Economic Affairs and Climate). *

Please note, this portal acts as a conduit. If your application will be submitted for assessment, the privacy statement will also apply to the organizations who will be assessing your application.

- a. I agree
- b. I do not agree

4. Enter your Chamber of Commerce number here.*

You can submit a one-time application. This applies to all group companies that are linked to this Chamber of Commerce number

5. Company details: company name (according to Chamber of Commerce)*

6. Company details*: street + house number company (according to Chamber of Commerce)

7. Company details*: postcode company (format: 1234 AB) (according to Chamber of Commerce)

8. Company details*: business location (according to Chamber of Commerce)

9. Province of residence*

- a. Groningen
- b. Gelderland
- c. Overijssel
- d. Flevoland
- e. Drenthe
- f. Friesland
- g. Utrecht
- h. Zuid-Holland
- i. Noord-Brabant
- j. Zeeland
- k. Limburg
- l. Noord-Holland

10. Date of incorporation* (according to Chamber of Commerce)

11. Legal form* (BV, NV, Cooperative, none of the above)

12. Website*

13. Applicant's first name*

14. Applicant's extra insert name*

15. Applicant's surname*

16. E-mail applicant*

17. Phone number*

18. Street + House number applicant*

19. Applicant Postcode* (format: 1234 AB)

20. Place of residence of the applicant*

21. Which category does your company fall into?*

- a. Startup: A young innovative, often tech-enabled, company (60% in the past / next 5 years)
- b. Scaleup: fast grower with 10-250 employees (turnover / employees > 60% past / next 5 years)
- c. Innovative SME: an innovative company with 1-250 employees with industrial research or experimental development (WBSO) aimed at social and financial returns
- d. SMEs without bank financing: before Covid -19 financially healthy SMEs almost entirely financed with equity.
- e. None of the above

Special questions to SME without bank financing:

- Have you already been to a bank for a bridging loan? If you choose 'yes' here, we assume that you have been rejected for this.
- Why have you been rejected?

25. Does the outbreak of COVID-19 have negative financial consequences for your company?*

26. Do you or could you use (one of) the following arrangements?* Multiple options possible:

- a. NOW
- b. Expansion BBSK / Guarantee Corporate Finance / Growth Facility
- c. Tozo
- d. Deferral of taxes
- e. TOGS
- f. none of the above

27. Does your company use bank financing?*

This means: a bank loan relationship. In case you only have a limited conventional bank account relationship you put No.

- Yes
- No

28. How much bridge funding do you think you will need for the next 9 months at the time of application?*

Enter the full amount. Example: 100000 if you want to apply for € 100,000. *The maximum application amount is 2.000.000 euros.*

29. Can you and/or your shareholders deposit at least 25% for bridge financing?*

- Yes
- No

30. Have you been in contact in the past 12 months about financing with one of the following parties?*

(Multiple options possible)

- a. LIOF Limburg
- b. BOM Brabant
- c. Impulse Zeeland
- d. Innovation Quarter South Holland
- e. ROM Utrecht
- f. Horizon Flevoland
- g. OostNL
- h. NOM
- i. Noord-Holland Innovation fund
- j. InvestNL
- k. No, none of the above

31. Have you received financing from one of the following parties in the past 12 months?*

- a. Venture Capital/(Angel) Investor
- b. RVO (WBSO/Innovation Credit/VFF and others)
- c. both
- d. not applicable

32. What have you received?*

- a. Name of the arrangement (WBSO/VFF/etc.)
- b. Name contact person
- c. Email address contact person
- d. Phone number contact person

33. What do you need the bridge financing for?*

To remain financially healthy for the next 9 months.

34. Can you describe the impact of the corona crisis on your business operations?*

35. In which sector are you active?*

Choose min. 1 and max. 2.

- a. Agritech & Food
- b. BioBased
- c. CleanTech & Energy
- d. High-tech systems
- e. Chemistry & Materials
- f. Softtech (platforms, SaaS, AI, etc.)
- g. Logistics & Maintenance
- h. Life Sciences
- i. Medtech
- j. Finch
- k. Other

36. Total capital invested since incorporation (debt + equity)*

If no capital has been invested yet, enter 0.

37. How many shareholders do you have?*

Only count shareholders who have a shareholder percentage of 25% or higher. It is possible to enter a maximum of 4 shareholders.

38. Shareholder 1*

- a. Name of the primary shareholder
- b. Company
- c. May we contact _____ to support the assessment of this application? (Yes/No)
- d. E-mail shareholder
- e. Phone number shareholder
- f. UBO (Ultimate Beneficial Owner)
- g. Invested amount
- e. Date of investment
- f. Shareholder percentage

42. How many lenders do you have?*

If you have no credit in your company, enter 0.

43. Enter an overview of your lenders here.*

Possible for a maximum of 4 lenders.

- a. Name of the primary lender
- b. Amount funded
- c. Financing date

47. What is your financing requirement after the 9-month bridge period calculated from now on?* If you no longer need financing, enter 0

48. Describe the company. Which products / services does the company offer?*

49. Describe the business model of the company. How does the company make money?*

50. What is the current cash position (cash position) of your company?* The extent to which cash is available

51. What is the monthly burn rate of your company?* Burn Rate: the speed with which a company, in particular a start-up company that invests a lot in the start-up phase, intends to spend the money that it has obtained through its equity

52. What is the runway of your company from this moment on? Runway: the time a company has until it runs out of money*. Number in months

53. What was the runway of your business before COVID-19? Runway: the time a company has until it runs out of money*. Number in months

54. (If incorporation date 2018 or earlier) Number of employees (in FTE) 2018 *
In full-time equivalent.

55. (If incorporation date 2019 or earlier) Number of employees (in FTE) 2019 *
In full-time equivalent.

56. Number of employees (in FTEs) 2020 before COVID-19. In full-time equivalent

58. (If incorporation date 2018 or earlier) Turnover 2018* in Euros

59. (If incorporation date 2019 or earlier) Turnover 2019* in Euros

60. Budgeted revenue 2020 before COVID-19. The sum budgeted in € for 2020, before the consequences of COVID-19 were known.

61. (If incorporation date 2018 or earlier) EBITDA 2018*
Gross operating profit in € before interest, taxes, amortization (on goodwill) and revaluations, used as a measure of the operational performance of a company. If negative, enter 0.

62. (If incorporation date 2019 or earlier) EBITDA 2019*
Gross operating profit in € before interest, taxes, amortization (on goodwill) and revaluations, used as a measure of the operational performance of a company. If negative, enter 0.

63. (If incorporation date 2018 or earlier) balance sheet total 2018*
Total amount in € at the bottom of the balance sheet, the total of all assets, which is equal to the total of all liabilities.

64. (If incorporation date 2019 or earlier) balance sheet total 2019*
Total amount in € at the bottom of the balance sheet, the total of all assets, which is equal to the total of all liabilities.

65. Estimate of the balance sheet total for the 31st of December 2020 before COVID-19. Total amount in € at the bottom of the balance sheet, the total of all assets, which is equal to the total of all liabilities.*

66. (If incorporation date 2018 or earlier) Equity 2018*

In €. In negative, enter 0.

67. (If incorporation date 2019 or earlier) Equity 2019*

In €. In negative, enter 0.

68. (If incorporation date 2018 or earlier) Approved or compiled annual accounts 2018* Guaranteed if possible.

69. (If incorporation date 2019 or earlier) Approved or compiled annual accounts 2019* Guaranteed if possible.

If not available yet: a printout from the administration for 2019 (column balance).

70. Initial business plan 2020*

71. Initial 2020 budget. Submit in Excel format (.xlsx) The following must be budgeted: Investment budget, financing budget, balance sheet, profit and losses, liquidity forecast

72. Current figures year to date, current forecast for the whole of 2020 and liquidity forecast

Interim profit and loss figures over 2020, up until and including last month (including balance sheet), the current forecast for the whole of 2020 and the current liquidity forecast for the upcoming 12 months starting this month.

73. Structure schedule.

Organizational chart with the shareholder structure, including percentages, detailed to level of the ultimate natural persons. Also mention any subsidiaries. The assessor may conduct research based on public sources of the ultimate shareholders.

74. Existing loan agreement

If applicable. Signed loan agreements, including any attachments / general terms and conditions. If multiple agreements, merge into one document.

75. LinkedIn profile of company management team member*. If available

76. LinkedIn profile of company management team member 2. If available

77. LinkedIn profile of company management team member 3. If available

78. CV management team member*- as PDF

79. CV management team member 2 - If available, as a PDF

80. CV management team member 3 - If available, as a PDF

81. Other relevant info - If applicable. For example, a link with an incubator or other matters that may be important for this application

82. Integrity statement*: I hereby declare that I, privately and as an (indirect) director of my company and / or its group companies, have not been guilty of mismanagement, fraud, money laundering, bribery and participation in a criminal organization or any other fact in the past 5 years, to which I can assume it would be relevant to the investment decision. And that my companies have not been or have been in a state of bankruptcy, suspension of payment or in liquidation for the past 5 years. Finally, I have exercised the utmost care in providing information in this application and have not been guilty of making false or otherwise deliberately false statements. I am aware that, in assessing this application and any subsequent provision of funding, the parties rely, among other things, on the correctness of this statement and, in the event that it subsequently appears to be incorrect, reserve all rights, including the right to reclaim any funding provided, the right to waive (further) financing and the right to recover any damages suffered.

- a. I agree
- b. I do not agree

83. Are you sure you want to submit this form on behalf of _____ - _____ officially?* Note, you can only do this once.

- a. I agree
- b. I do not agree